

Message Text

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PAGE 01 MONTRE 00434 111912Z

47

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 127428

R 111633Z MAR 75
FM AMCONSUL MONTREAL
TO USDOC WASHDC
INFO SECSTATE WASHDC 6060

UNCLAS MONTREAL 0434

E. O. 11652: N/A
TAGS: BGEN, CA
SUBJ: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)

1. 122/04/P0056

2. 0311375

3. E. TOLMAN

4. 122 CANADA

5. A

6A. WRITE OR CALL

6B. BERNARD B. GLAZER

6C. BERNARD B. GLAZER
P.O. BOX 452
STATION "B"
MONTREAL, QUEBEC H3B 3J7, CANADA

7. TELEPHONE: (514) 488-2262

8. --

9. 110-111

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10. DESCRIPTION

3423311-0050 - SHOVELS

BERNARD B. GLAZER IS A MANUFACTURER'S AGENT INTERESTED IN LOCATING U.S. SUPPLIERS OF INDUSTRIAL-TYPE (I.E. HEAVY DUTY) AND SHOVELS WITH SOLID WOOD SHANKS AS FOLLOWS: (1) SHOVELS WITH SPADE POINTS AND D-HANDLES, (2) LONG-HANDLED POST-HOLE SHOVELS WITH SPADE POINTS, (3) SQUARE-END SHOVELS WITH D-HANDLES, AND (4) LONG-HANDLED, SQUARE-END SHOVELS. SHOVELS ARE FOR USE IN MINING AREAS IN THE FAR NORTH. GLAZER IS INTERESTED IN AN EXCLUSIVE AGENCY ARRANGEMENT. ESTIMATES ANNUAL SALES OF DOLS 50,000 TO 100,000 UNITS. AS MANUFACTURER'S AGENT, MARKETING TERRITORY COVERS QUEBEC AND ONTARIO.
HARPER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 11 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975MONTRE00434
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750085-0328
From: MONTREAL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750363/aaaacefg.tel
Line Count: 75
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: woolflhd
Review Comment: n/a
Review Content Flags:
Review Date: 17 SEP 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <17 SEP 2003 by SilvaL0>; APPROVED <02 JAN 2004 by woolflhd>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)
TAGS: BGEN, CA
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006